

Shed Three Makeover

Shed Three at the Gisborne Wharf was previously used as a Fish/Farmers Market. The subfloor was designed with a built in fall from the centre of the building to the outside (80mm difference) and drainage channels incorporated to enable easy hosing out after use. The existing floor also had hydrostatic moisture levels exceeding the NZ Standard of 75% RH.

Ardex Technical Services resource team in Australia provided Ardex NZ a job specific system for the project



designed by Gisborne Group Architects converting Shed 3 into a Restaurant/Bar/Conference Centre.

The project included mechanical preparation and bulk filling using Ardex DPF005. Ardex WPM300 was used for a moisture barrier and Ardex K15/E25 for floor smoothing and levelling. The system was applied by Gisborne Floor Store prior to floor coverings being laid.

The system is designed to last the lifetime of the building and survived the large earthquake last year with no damage.



Kids Dolls House Raises Money for Child Cancer

Doon Finlayson from Watermark Wairarapa applied Ardex Shelterbit Shingles to the roof of this dolls house organised as an all trades and suppliers project by N B Brown and the local Registered Master Builders. When completed the dolls house was moved around the region selling tickets raising approximately \$25,000 for Child Cancer.



Overlooking Oriental

When Tony Volpicelli had waterproofing in mind he chose one company to furnish him with an answer to all his requirements. Tony has left nothing to chance. He chose a three layer Phoenix Star system for his roof, Ardex 1.5mm Butynol for his decks, Ardex Shelterseal 5000HD for his retaining walls, Ardex Hydrexpoxy 300 internally for an extra measure and Ardex Superflex WPM 001 for internal waterproofing under tiles. Where required the Ardex membranes will be tiled over using Ardex Ceramic Tile Adhesives. Waterproofing Plus carried out all membrane applications with Wellington tiling company BTS Tiling responsible for all the tiling. The project was designed and specified by Steve Manning and the main contractor was Top Deck Residential.



Ardex Sales Team In the Dirt

During the recent National Sales meeting in Christchurch the team took the opportunity to try out the recently opened indoor dirt go-kart track. It became a trans-tasman event as the Ardex New Zealand team was joined for the evening by Grant Steele and Chris Skiladellis from Ardex Sydney. A great night was had by all with the laurels being taken by Grant. Ronald Rose who came in second protested as the winner was an Australian but after some research the judges discovered Grant's New Zealand origin and let the results stand.

Tips From The Trainer

I hope you have all had an enjoyable and well earned Christmas break and are back into your work.

Do you know how much profit you are getting from each job or are you like some small business operators who wait till the end of the month to see what you end up with?

Building activity may be quieter for part of 2008 and to keep the contracts coming you may need to trim your square metre rate.

How do you know how much to trim and still maintain a reasonable profit margin. The best way is to back cost some jobs. I used to back cost at least three jobs per month. Once the contract is complete you know exactly the amount of material, adhesive, tapes and accessories used. You should know the labour hours used on the job from the job card. This labour rate must be the overhead dollar rate with holiday and sick day dollar value built in, not just the hourly rate you are paying your employees. This will give you the true cost of labour and materials for that job. On top of this you will have fixed overhead costs such as vehicle running, office stationery and administration. Only then can you tell how much profit you have made from that one job and how much room you have to move.

Try to keep spending down, keep older equipment well maintained, defer buying new gear and tools, plan your jobs to minimise travel costs and set aside money for tax payments. As part of contracting and tendering you will often win some contracts and you will sometimes lose contracts. Make sure the ones you win are profitable and back costings will tell you this.

I must point out that this is a very brief overview of back costing and every company will have different overheads and different ways to show the true costings but my intention is to get you thinking about it.

Make the most of the fine weather, autumn will soon be with us so put the hours in while the fine weather allows.

Lyn Scott



The New Kickout Flashings

In response to the requests made at the Ardex Waterproofing Conference held in Rotorua last year, Ardex with the help of a number of applicators, has developed a new and improved Kickout Flashing which should be easier to install in most common situations.



Proud Winners



Left: The recently married Rob and Betty Furmage from Waikato Waterproofing won our Winter Escape promotion travel voucher and enjoyed their breakaway.

Right: Wellington Sales Manager Ronald Rose presenting Geoff Trigg, Director of Butynol Fixers Wellington with his Winter Escape travel voucher. Roberston Bros Roofing of Dunedin were the lucky South Island Winners.



January - February

Keeping Farmers Watertight



This impressive re-roof was carried out by Christchurch applicator, J P S Roofing Systems, on the Farmers Department Store at the Northlands shopping complex in Christchurch. Owner/Manager Paul Savage said 'the old metal tray roof was leaking badly and due to the low roof slope Butynol with a plywood substrate was specified as the replacement product'. The project involved 4,600 m² of 1.5mm Dove Grey Butynol.



Christchurch 32 Lane Street, Woolston, PO Box 19 549. Ph 03-384 3029, Fax 03-3849779
Wellington 7 Hutt Road, Petone, PO Box 38571. Ph 04-568 5949, Fax 04-568 6376
Auckland Unit D 388 Church Street, Penrose, PO Box 112 044. Ph 09 -580 0005, Fax 09-579 9963

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