

## Tips From The Trainer

Congratulations to those applicators who purchased sprayers from the Conference, what a deal! Remember to take the small filter in the hand piece. This restricts the flow and you will get a better spray pattern without it there, the tip should be a 6/19. If you are experiencing 'cob webbing' or the adhesive is blowing around a lot, drop the pressure back, you should also drop the pressure back as the day and adhesive heats up to keep a good spray pattern. Mark the control with a felt pen when you are happy with the spray pattern, then it will be easy to set to the correct pressure the next day. You may need to adjust it small amounts each side of the mark depending on the days temperature but it will give you a reference point to start each time. Give your sprayer a light coating of CRC or WD40 from time to time as this will make cleaning a lot easier.

All the best spraying and laying.

Regards

Lyn Scott

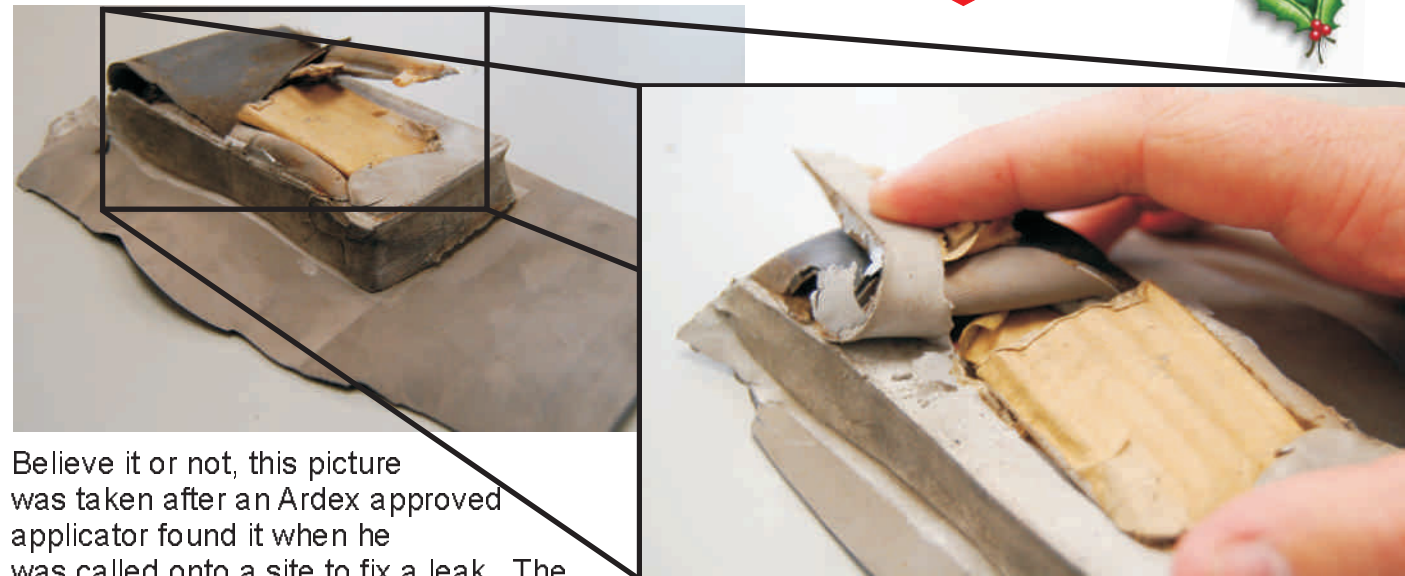
Product Trainer



Wishing you all the happiness of the season and peace and prosperity in the New Year, from the team at Ardex.



## What is this?



Believe it or not, this picture was taken after an Ardex approved applicator found it when he was called onto a site to fix a leak. The person before him had attempted to solve the problem without the right knowledge or equipment. As you can see they have folded up cardboard to take up space and then covered it in what looks like a cartridge of silicone. This did not fix the leak so the owners had to call the professionals in to fix it properly.

# Winter Escape 2007

The promotion was run over a three month period during winter, for every 10 rolls of Butynol you purchased you earned an entry into the draw to win one of three \$1500 travel vouchers (one per Ardex sales region). The following company's were the lucky ones to be pulled out of the draw, Well Done. Congratulations to Waikato Waterproofing Ltd, Butynol Fixers Wellington Ltd and Robertson Bros Roofing, Dunedin. Keep your eyes open for further promotions in the new year.

# Frontline

News bulletin of Ardex New Zealand Ltd



November - December

## Multiple Products In Multiple Use Building



Club's of Marlborough in Blenheim is a great example of how Ardex can offer the customers a complete solution. Ardex approved applicators, Nelson Marlborough Roofing, were contracted to apply Ardex Dove Grey and Black Butynol for the roof areas. WPM 002 (Superflex 2 Part) was used as the undertile waterproofing membrane for the external decks, then tiled over by Not Just Tiles using Ardex ABA Supertileset and Abaflex. The external staircase and entrance way were also tiled using these products. The tiled area was then finished off using the Ardex FG 8 Grout. The combination of these and other contractors used on this project worked well together to create an attractive multi purpose building.



**Christchurch** 32 Lane Street, Woolston, PO Box 19 549. Ph 03-384 3029, Fax 03-3849779  
**Wellington** 7 Hutt Road, Petone, PO Box 38571. Ph 04-568 5949, Fax 04-568 6376  
**Auckland** Unit D 388 Church Street, Penrose, PO Box 112 044. Ph 09-580 0005, Fax 09-579 9963

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# Festive Message To Our Valued Customers, Supporters And Staff



It seems amazing that it is 12 months since I last wrote this message and how time has moved so quickly.

We have now completed our re-roofing factory refurbishment project at Head Office location in Woolston and now have a very smart looking modernized factory. If you get the opportunity to visit us, (and you are most welcome,) we would be delighted to show you around our factory and offices.

Ardex has enjoyed some special events during the past 12 months, not least of which has been our attendance at the BOINZ Conference in April where we were delighted to receive the Best Stand Award. We attended the BUILD NZ Show in Auckland and we ran our first "inaugural" Ardex Membrane Conference in Roturua. This event was well supported with over 120 attendees and was deemed to be extremely successful by all who attended.

During the year we were invited to participate in the Chamber of Commerce - Champion Canterbury Awards and we were delighted to be recognised firstly as a finalist, and subsequently as runner-up in the Champion Producer/Manufacturer for medium to large enterprises category.

In April, Ardex NZ acquired the assets of IBond Technology (a manufacturer of resilient flooring adhesives) and appointed Marina Parshikova as Technical Manager.

Our new Dunlop range of product for flooring and tiling applications being promoted through home improvement channels and championed by our National Sales Manager Hardware, Darrin Burgess and Maureen Maessen is being very well supported by both Mitre 10 and Placemakers and their customers.

During the year we welcomed some new staff and said good-bye to others. We also welcomed Maureen Maessen as our Dunlop Sales Representative Auckland, Brad Wilkins as Technical Representative in Auckland (promoting Butynol and other products to Architects and Specifiers), Judy Maynard as our Administration Clerk in Auckland Office, John Hausia as our Warehouse Storeman in Auckland Office, Craig Young as a Factory Engineer in Christchurch, and Alan Vegar, Storeman/Mixer, Papakura. We appointed Simon Bayley, Howard Nglube, Tim Te Rupe and Michael Stewart to permanent positions in our factory in Christchurch. Sadly we also said good-bye to the very popular Alan Rae from our Christchurch factory operation who retired.

Ardex is looking forward to the opportunities in the New Year and beyond. To that end we are looking to appoint a Technical Manager (Industrial Chemist) in Christchurch who will lead our R&D processes developing new products for the international roofing membrane markets.

So all in all let me say yes it has been a challenging year and there have been lots of exciting events with very positive outcomes.

I would take this opportunity to say thank you to all customers, suppliers and staff. Thank you for your support, your commitment, for the personal friendships that we have developed and enjoy, and I assure you we are grateful and don't take any of this for granted. In conclusion I wish you all a very merry and safe Christmas with your families and look forward to catching up with you in the New Year.

Kindest regards and warmest festive season wishes

Kevin Vincent  
GENERAL MANAGER



## End to End Dove Grey

Ardex approved applicator Bill Borrie has created a Dove Grey masterpiece. The Wagner Street Storage Units is end to end Dove Grey Butynol, 2800m<sup>2</sup> of Ardex and Bill Borrie brilliance.

## Beach Culture Chose Ardex Pandomo

Ardex Pandomo is a unique cement based floorcovering which has the appearance of stone slab without any joints. Pandomo allows for the design of seamless floors, incorporating striking visual effects with company logos, colours or themes being achievable. Ardex's advanced Ardurapid self levelling technology and colour concentrates provided Beach Culture with a shrinkage free, high strength floor. The floor was installed on a Friday by Concrete Care Ltd and allowed Beach Culture to open for business the following Monday.



## What is this?

Answer on the back page.

